



# National Grain and Feed Association Arbitration Decision

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1400 Crystal Drive, Suite 260  
Arlington, VA 22202

P: (202) 289-0873  
F: (202) 289-5388

January 30, 2023

## CASE NUMBER 2978

**PLAINTIFF: PARRISH AND HEIMBECKER, LTD.  
WEYBURN, SASKATCHEWAN, CANADA**

**DEFENDANT: RAY COUNTRY VENTURES LTD.  
CREELMAN, SASKATCHEWAN, CANADA**

### FACTUAL AND PROCEDURAL BACKGROUND

The plaintiff, Parrish and Heimbecker, Ltd. (P&H), requested the entry of a default judgment in the amount of 119,000.28 CAD (converted by the plaintiff to equal 93,242.67 USD) against the defendant, Ray Country Ventures Ltd (Ray Country Ventures). The default judgment is granted for the reasons set forth below.

P&H submitted an arbitration complaint dated January 31, 2022, to the National Grain and Feed Association (NGFA). The complaint alleged that Ray Country Ventures failed to perform on contract 314716 for #1 Canada Western Barley and contract 314729 for #1 Canada Canola

The contracts were duly executed and agreed upon by both parties and stated under “Rules to Govern” “Rules: National Grain & Feed Assoc.” The contract also stated under paragraph 12 of the terms and conditions as follows:

This Contract shall be governed by the laws of the Province in which it was written and the laws of Canada as may be applicable therein except where an issue may be decided under the National Grain and Feed Association Grain Trade Rules. Any claim relating to this contract shall be settled by arbitration under the National Grain and Feed Association Arbitration Rules as are in effect at the date of this agreement. The parties agree to submit to arbitration. Judgement upon any arbitration award may be entered in any court of tribunal of competent jurisdiction. ...

Acting upon P&H’s complaint, NGFA prepared an arbitration services contract and submitted it to P&H for execution. By United States Postal Service Priority Mail International (USPS) dated March 2, 2022, NGFA also sent to Ray Country Ventures a letter providing notice of these proceedings with copies of P&H’s complaint and attachments, as well as the NGFA Trade Rules and Arbitration Rules. USPS confirmed that this mailing to Ray Country Ventures was delivered on March 14, 2022.

Upon receipt of the duly executed arbitration services contract from P&H, NGFA then sent it with accompanying correspondence to Ray Country Ventures by USPS on April 6, 2022. USPS confirmed that this mailing to Ray Country Ventures was delivered on April 19, 2022.

On June 23, 2022, NGFA sent to Ray Country Ventures another letter by USPS. USPS confirmed this mailing was delivered on July 8, 2022. NGFA’s letters of April 19 and June 23, 2022, to Ray Country Ventures specifically provided notice that Rule 2(E) of the NGFA Arbitration Rules required that the signed contract be returned within fifteen (15) days.

After not receiving any response from Ray Country Ventures or any indication that such a response was forthcoming, NGFA sent yet another notice to Ray Country Ventures on August 16, 2022, by USPS. This notice further specifically stated as follows:

NGFA Arbitration Rules 2(D) and (E) provide for the entry of a default judgment when a party fails to execute the arbitration contract and pay the service fee within fifteen (15) days. Based upon the lack of any response from you thus far, we must anticipate that you do not intend to respond. ***This is our last attempt to elicit a response from you. A default judgment may be entered against you at any time, which the Plaintiff may enforce in a court of law.*** [Emphasis in original].

USPS confirmed that this mailing was delivered to Ray Country Ventures on August 26, 2022.

NGFA has yet to receive an executed arbitration services contract from Ray Country Ventures, despite the repeated attempts by NGFA to contact Ray Country Ventures.

**DEFAULT JUDGMENT**

NGFA established jurisdiction over this matter pursuant to the express terms of the contract and by way of P&H’s status as an NGFA active member.

P&H properly and in a timely manner filed its complaint under NGFA Arbitration Rule 2(A). Pursuant to Rule 2(B), NGFA then submitted an arbitration services contract to the parties. Rule 2(D) states that, “Each party must return the completed arbitration services contract within 15 days from the date the party receives it from the NGFA Secretary.” P&H properly executed and returned the arbitration services contract. Ray Country Ventures refused to comply with the NGFA Arbitration Rules and refused to participate in the NGFA arbitration process.

NGFA Arbitration Rule 2(E) provides for the following:

Where a party fails to execute the arbitration services contract or pay the arbitration services fee, the NGFA Secretary may without further submissions by the parties enter a default judgment or such other relief as the NGFA Secretary deems appropriate.

As it appears that Ray Country Ventures made a conscious decision to disregard these arbitration proceedings, pursuant to Rule 2(E) of the NGFA Arbitration Rules, the NGFA Secretary finds that entry of default judgment against Ray Country Ventures is proper and warranted.

NGFA Arbitration Rule 2(E) also sets forth the requirements and conditions under which, “[a]ny party against whom a default judgment has been entered may apply to vacate the default judgment within 15 days of entry of the default judgment.”

**THE AWARD**

**THEREFORE, IT IS ORDERED THAT:**

1. Parrish and Heimbecker, Ltd. is awarded judgment against Ray Country Ventures Ltd for 119,000.28 CAD (converted by the plaintiff to equal 93,242.67 USD).
2. Interest on the judgment shall accrue at the statutory rate available for judgments in the applicable jurisdiction from this date until paid in full. This award is not intended to preclude the plaintiff from pursuing an additional award for interest, legal fees or costs in a court of law.

Dated: November 11, 2022\*

**NATIONAL GRAIN AND FEED ASSOCIATION**

By: Charles M. Delacruz  
NGFA Secretary

\* On November 11, 2022, NGFA entered the default judgment against the defendant. The defendant was advised regarding the procedures for applying to vacate the default judgment, but the defendant did not apply to vacate the default judgment.